



Tesoro Corporation (TSO)

Business: Refiner and marketer of petroleum products with market capitalization of \$3.41 billion in 2011 (1)

Climate Statements:

- “I understand that the Committee will soon be considering legislation (HR 910) that will amend the federal Clean Air Act to prohibit the U.S. Environmental Protection Agency (EPA) from promulgating any regulation concerning the emission of a greenhouse gas to address climate change. On behalf of the 5,228 employees of Tesoro, I offer our support for your efforts.”
– Gregory J. Goff, President and CEO of Tesoro Corporation (2)
- “As the scientific and political debates surrounding climate change continue, Americans are open to learning as much as they can about the issue and how the proposals to address it will affect their lives.” – Website of Tesoro Corporation (3)
- “What climate change proponents call ‘delay,’ Tesoro tends to think of as demonstrating ‘common sense.’” – Website of Tesoro Corporation (3)

Congressional Testimony: None found.

Endangerment Comment: None submitted. Tesoro CEO Gregory Goff and Dave Reed, the Tesoro executive who led the effort to repeal AB32, signed a letter opposing the EPA determination.

Securities and Exchange Commission: Tesoro’s 2009 10-K contains little information on climate change other than the opinion that potential legislation to control climate change may materially affect the company’s operating costs. (4) No CO₂- or climate-related capital expenditures are identified.

Trade Organization Affiliations: National Petrochemical and Refiners Association, (5) Western States Petroleum Association, (6) and California Climate Registry (7)

Think Tank/Environmental Group Affiliations: None found.

Contributions: Ratio of pro-climate to anti-climate contributions: 1:1.71

Contributions both to pro- and anti-climate members of Congress: \$323,800 (8)

Contributions to *Yes on Prop. 23*, the campaign to delay CA AB32, California’s Global Warming Solutions Act: \$1,540,636 and two loans

Federal Lobbying: \$1,263,238 from 2002–2010 (8)

Shareholder Proposals: In 2010 shareholders of Tesoro Corporation proposed a resolution calling for direct oversight of the company’s political spending by the board of directors. The shareholders cited Occidental’s political donations to the campaign for Proposition 23 as an area of particular concern, arguing that these actions may “decrease in shareholder value by damaging the company’s reputation and negatively impacting the business environment.” (9)

Miscellaneous: Tesoro helped to organize the *Yes on Prop. 23* campaign. According to Tesoro executive Dave Reed, working with veteran tobacco lobbyists the company courted other oil companies to join its effort to postpone implementation of AB 32. (10) Tesoro claims on its website not to support political groups. (11)



Works Cited

1. YCharts. 2009–2011. Online at ycharts.com/, accessed July 20, 2011.
2. Goff, G.J. 2011. Letter to Chairman Fred Upton of the House Committee on Energy and Commerce, March 10. Gregory J. Goff was president and CEO of the Tesoro Corporation. Online at www.acttesoro.com/assets/files/Uptonltr.pdf, accessed October 2, 2011.
3. Tesoro Corporation. 2011. Tesoro Action Center: Climate Change. Online at www.acttesoro.com/issues/?subsec=1, accessed October 2, 2011.
4. Tesoro Corporation. 2010. U.S. Securities and Exchange Commission Form 10-K.
5. National Petrochemical Refiners Association. 2011. Membership Directory. Online at www.npra.org/about/?fa=directory, accessed July 18, 2011.
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7. California Climate Action Registry. 2011. Members. Online at www.climateregistry.org/about/members.html, accessed October 2, 2011.
8. Center for Responsive Politics. 2011. Online at opensecrets.org, accessed October 2, 2011.
9. CERES. 2010. Valero, Tesoro, and Occidental Face Shareholder Pressure for California Proposition 23 Support. October 13. Online at <http://www.ceres.org/incr/news/shareholder-pressure-prop-23>
10. Reed, D. 2010. Climate Change Update—AB 32/Low Carbon Fuel Standard, April 13. PowerPoint presentation by Dave Reed, vice president of the Tesoro Corp.'s Los Angeles Refinery. Online at wonkroom.thinkprogress.org/wp-content/uploads/2010/07/TesoroPresentation.pdf, accessed October 2, 2011.
11. Tesoro Corporation. 2011. Giving Criteria. Online at www.tsocorp.com/tsocorp/SocialResponsibility/Community/Contributions/FULLCONTRIBUTIONGUIDELINES, accessed October 2, 2011.